



Role: Business Unit Director

Location: National

Company – Business Unit Director – Materials Handling

Established in 1978 we have 41 years of experience in the materials handling industry and pride ourselves on our extensive and versatile product and service range. We have been sole distribution partner of Heli Forklifts since 2001 for the whole of the UK

Heli Forklifts

Founded in 1958, Heli is the 7th largest materials handling manufacturers in the world. They produce 512 products and 1700 different models and sell over 160,000 units annually into 140 different countries.

Impact Group

Grant Handling is now part of the Impact Group, Established in 1985, Impact has grown to become one of the leading providers of material handling equipment in the UK. Offering only the very best, carefully chosen equipment ranges each specified to deliver what we believe is the best value for money for our customers.

Values - Business Unit Director – Materials Handling

At Grant Handling our people are our most valuable asset, we are proud to recruit and train the very best in the forklift industry. Equipping them with the skills and knowledge necessary to ensure that, no matter what our customers' need, they can handle it. Our values are:

- Empowerment
- Integrity
- Pride
- Teamwork
- Respect
- Health and Safety



Position - Business Unit Director – Materials Handling

Grant Handling are actively recruiting for a Business Unit Director to lead and manage all aspects of the business, you will have full responsibility for P&L and budget achievement. This is a highly autonomous role, vital to the ongoing development of the group, reporting directly to the Impact group CEO.

You will have a strong background in leading both National Sales and Operational teams with the ability to contribute to the leadership team at group level.

You will have experience of growing businesses

Skills and Experience - Business Unit Director – Materials Handling

- A background in Materials Handling or similar within a senior management role
- Experience of leading a business with strong national sales and operational teams
- A leader who is highly involved and visible with the drive and determination to constantly improve business performance
- Analyse information from a number of sources to identify problem areas and implement change where appropriate
- Ability to manage a multifaceted business with competing demands and often challenging deadlines and projects
- Full responsibility of financial and operational business performance (P&L) with a profit focused mindset.
- Ability and experience of developing and executing strategy in a business with multiple market segments
- A leader who can build and develop individuals and teams with a focus on performance, engagement and recognition.

This is a senior role within the business and one which is important to enable the desired growth within the business and group

If you are interested in the above vacancy, please Apply Now!